

# How Yandex.Cloud increased cloud adoption with Hystax Acura

## Executive Summary



Hystax entered the CIS market with Hystax Acura and provided an opportunity to implement complex cloud migration and disaster recovery projects based on Yandex.Cloud. The successful partnership agreement was signed by Hystax and Yandex.Cloud.

## The Goal

Yandex.Cloud, a leading cloud service provider in the CIS region aimed to increase cloud adoption by moving customers' critical workloads to its data centers, and to provide value to customers by offering a simple, efficient live cloud migration solution.

## The Challenge

As a cloud service provider, Yandex.Cloud faced the following challenges in offering a universal, scalable solution for data storage:

- Lack of internal expertise on the customers side to implement cloud migration projects
- Time-consuming projects to migrate all IT infrastructure with networks setting, machine data, and metadata
- A variety of source platforms: private or public cloud and bare metal
- Cloud migration tools involve manual work and lead to human errors, continuous downtime and data loss



*Hystax offered us reliable technology to automate and simplify cloud migration and disaster recovery projects, and eliminate all the integration challenges for our customers. This strategic partnership allows Yandex.Cloud to deliver business value faster, and to increase the rates of cloud adoption.*

Oleg Koverznev, Chief Operations Officer, Yandex.Cloud

## The Solution

As a partner Hystax eliminates all of the challenges, by providing a hybrid cloud management platform as an extension of the current CSP's portfolio and cutting project timelines from months to days.

Hystax Acura is a fully automated solution that provides cloud migration and disaster recovery services to end customers. Hystax ensures the following values for partnered CSPs:

- A fully-automated live cloud migration with consistent replication of any types of workload, an unlimited number of test migrations, orchestration and minimal cutover
- Simple management of complex migrations of any size with no limitations on supported platforms, including bare metal and KVM
- An efficient migration of multiple customers at once
- A multi-tenancy and partner-centric portal with simple rebranding, easily integrating with partner billing and PSA

## About Yandex.Cloud

Yandex.Cloud is a suite of services that makes it fast and safe to get as much computing power as you need on a pay-as-you-go model. You access this computing power over the internet. This approach to computing resource usage is called cloud computing. Yandex.Cloud offers different categories of cloud resources, such as virtual machines, block storage, and databases. You can manage resources in each category using the appropriate service.



[cloud.yandex.ru](https://cloud.yandex.ru)



## About Hystax

Hystax, a leader in cross-cloud disaster recovery and cloud migration, has successfully created a multi-cloud cost governance platform that aims to empower teams and enhance R&D collaboration. The company has migrated over 80,000 machines and has protected over 5,000 from disaster for companies globally with a focus on telcos, cloud service providers and managed service providers.



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